



Jean B. Rossol

Jean B. Rossol, Founder and President of Unlimited Possibilities Consulting LLC, has more than 25 years of industry and lean process consulting experience. Ms. Rossol has held a variety of leadership positions in Operations, Procurement, Materials, Sales, Customer Service, and Information Systems. Utilizing innovative approaches in applying lean and 6-sigma principles to successfully streamline operations, reduce costs, and improve process efficiencies throughout an enterprise. Examples of some of her accomplishments include:

- Led domestic and international UTC sites with achieving their ACE Gold Objectives.
- Worked with a Fortune 50 Commercial Finance corporation to redesign their real estate due diligence and improve their closing process to be 50 days more responsive to the customer.
- Implemented a one-piece flow procedure for a commercial aircraft engine overhaul and repair facility which reduced the critical hardware turn around time from 17 days to 4.
- Consulting with a Business Development organization, the team successfully standardized six different Business Units to use one proposal process and streamlined that process to eliminate 12 non-value added steps, which eliminated waste and 30 days from the process.
- Leading an international team while integrating Lean Methodologies, the team achieved 100% on-time accurate spare parts provisioning and delivery, which resulted in higher customer satisfaction ratings and improved sales.
- Working with a Fortune 100 firm, the organization was able to streamline its human resources professional hiring process to fill open requisitions 40 days faster.
- Leading a Material Organization Team successfully reduced the length of time it takes to issue Work Orders and Purchase Requisitions after receiving a Sales Order by 30 days.
- Coaching the Finance department of a large corporation, designed new financial reports and company metrics to support and drive Lean behavior throughout the corporation.
- Lead supplier development and joint procurement initiatives that improved supplier on time delivery from 55% to 92% and eliminated over \$1M of sold overdue.
- Designed and implemented a Materials Distribution Center that reduced the overall processing time to receive, store and ship parts by 67%, and eliminated over \$30M of finished goods inventory.

Prior to launching her consulting practice, Ms. Rossol was employed at United Technologies and Pratt & Whitney for 15 years where she managed a worldwide team responsible to develop a business plan and achieve regional spare parts sales goal of \$550M.

Ms. Rossol earned a Master of Science degree in International Business Management from Rensselaer Polytechnic Institute and a Bachelor of Science degree in Management Information Systems from the University of Vermont.