



Paul J. Orzel

Paul has a broad range of international experience in the application of lean business process methodologies, including ACE, which enables clients to achieve their strategic and tactical goals through an enterprise wide approach that focuses on maximizing efficiency in the business process support network. Mr. Orzel brings more than 30 years of worldwide experience managing and leading business process improvement initiatives in the aerospace, defense, medical, arts and education industries along with International Trade Compliance. Some of his accomplishments include:

- SAP ERP Project Change Manager of Machine Tool Procurement Processes successfully transitioning legacy business processes to SAP single instance strategy.
- Procurement Supplier Gold Manager for key parts suppliers in Europe and Scandinavia. Led initiatives in business assessments, identified gaps to Supplier Gold metrics, developed gap action plans with suppliers, led process improvement events at suppliers where required and guided delivery and quality process improvements.
- Managed Procurement Special Requirements Team that successfully outsourced procurement for low cost, mature engine program parts. Focus of this effort was to identify/modify business processes that could potentially release competitive data and that could not be released to foreign nationals.
- International Trade Compliance Manager for PWA Supplier Quality that identified, developed and integrated ITC business process requirements and metrics for Procurement Supplier Quality.

Paul worked at United Technologies Pratt & Whitney division for 40 years before his retirement. He worked with airline customers and suppliers in Europe, Asia and the Americas along with U.S. defense organizations. He also helped to develop the tools and skillsets that today are the foundation of United Technologies Achieving Competitive Excellence (ACE) Operating System.

Mr. Orzel studied Shop Kaizen Principles and the Toyota Production System under the direction of the late Mr. Yoshiki Iwata, Chairman of Shingijutsu Company, Ltd. and was mentored by direct reports of Mr. Iwata. Paul represented Pratt & Whitney at the National Center for Manufacturing Sciences (NCMS) where he collaborated with other major U.S. OEM manufacturers to develop new business process criteria focused on global manufacturing and cultural differences. Mr. Orzel is a graduate of The College of Emporia in Kansas where he received his B.A. in Business Administration with a focus on International Economic Systems. He also holds a degree in Tool Design.